LOCAL REAL ESTATE MARKET UPDATE





SPRING NEWSLETTER 2012:

We are witnessing steady activity in our current real estate market with a positive outlook for our upcoming selling season this summer. Over the course of the last 12 months we have seen buyers return to the market place while sellers have recognized the importance of quality, effective pricing, and superior marketing in getting their homes sold. Please find market summaries attached for the three primary markets I cover: Carmel, Carmel Valley and Pebble Beach. And below, a summary of what's been keeping me busy!

